



Between

The Bharat Sanchar Nigam Ltd, a company having its registered office at Bharat Sanchar Bhavan, Harish Chandra Mathur Lane, Janpath, New Delhi – 110 001 referred to as “BSNL”, which expression, unless repugnant to the context or meaning hereof, shall include its successors, administrators or permitted assignees; and at present represented by Chairman & Managing Director or his representative.

And

KLS Institute of Management Education and Research, Belagavi with registered office at KLS Institute of Management Education and Research, Belagavi, #77, Vadgaon Road, Adarsh Nagar, Hindwadi Belagavi – 5900011, Karnataka referred to as “KLS IMER”, which expression, unless repugnant to the context or meaning hereof, shall include its successors, administrators or permitted assignees; and at present represented by their Chairman & Managing Director or his representative.

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Hereinafter referred to as “Parties”.

Whereas

BSNL Karnataka Circle is a state owned company, engaged in providing Telecom Services all over Karnataka State.

Whereas at KLS IMER is an educational institution imparting education in the field of Business Administration of various specialisation who have completed their higher secondary education.

Authorised Signatory of BSNL along with Seal

उप महाप्रबंधक (प्रशासन/योजना)  
Deputy General Manager (Admin. & Plg)  
दू.मप्र.का कार्यालय बेलगाम-1  
O/o. G.M.T. Belgaum-1

Authorised Signatory of KLS IMER along with Seal

DIRECTOR  
K.L.S. Institute of Management  
Education & Research



Whereas

BSNL Karnataka Circle and KLS IMER have agreed to enter into a Special relationship for the purpose of the former entities providing the latter comprehensive communication facilities in all across the country for enhancing mutual business relationship.

Now therefore

In recognition of these facts, BSNL, and KLS IMER witnesseth that, in consideration of the mutual covenants set out in this MoU, the parties hereby agree as follows:

**Purpose of this Memorandum**

This MoU is intended to recognise the general basis for a cooperative and collaborative working relationship between the two parties. The objective of the proposed relationship is to enable BSNL to provide KLS IMER the full gamut of Telecom Services, included but not limited to Basic Telephony, Mobile Telephony, Broadband/FTTH services, Internet Leased Circuits, Managed Network Services, SDWAN, Multicasting Services, VSAT services etc on most preferred client basis, and for KLS IMER, Belagavi to hire these services from BSNL on most preferred vendor (service provider) basis. Each party, by mutual consent, may involve in the cooperative and collaborative actions, any of its controlled affiliates competent in the concerned action.

**Nature of Memorandum**

Through this MoU, BSNL and KLS IMER intend to develop a special relationship, whereby effective Telecom Services, to the extent possible from time to time, are provided to KLS IMER at special concessionary and competitive rates as applicable for the Enterprise Customers under education vertical by BSNL.

**Responsibilities**

3.1 BSNL Karnataka Circle, and KLS IMER shall be responsible for the conduct of their assigned responsibilities.

Authorised Signatory of BSNL along with Seal



उप महाप्रबंधक (प्रशासन/योजना)

Deputy General Manager (Admin./Plg)

द्वू.मं.का. कार्यालय बेलगावी-१

O/o. G.M.T. Belagavi-1

Authorised Signatory of KLS IMER along with Seal



DIRECTOR

KLS Institute of Management  
Education & Research



Neither BSNL nor KLS IMER shall be responsible to the other parties for any losses that they may suffer arising out of the understanding.

The parties shall be responsible for insuring their respective premises , equipment and personnel for any claims that may arise from the conduct of the understanding.

3.2 BSNL agrees to share the knowledge resources with KLS IMER by resource persons from BSNL in technical seminars , conferences ,workshops etc conducted at the premises of KLS IMER for the purpose of enhancing the knowledge /skill levels of the students studying in the College.

3.3. KLS IMER agrees to avail all the services from BSNL during the period of their MoU.

3.4 BSNL agrees to entertain the students and faculty members to BSNL for industrial visits. BSNL will collect nominal fees from the visitors from KLS IMER for the visits. The travelling expenses , stay and food arrangements for the visiting faculty members of the College and their students shall borne either by the individuals or by KLS IMER as the case may be.

3.5 BSNL agrees to impart their students inplant training conducted in BSNL premises at nominal charge to the extent possible for the purpose of skill update to their students and the travelling expenses ,stay and food arrangements during the inplant/industrial training shall be borne by the respective student.

3.6 In the inplant training the students will be imparted training on basics of Telecommunications in the area of NGN Switches /FTTH Equipments, BSS/Transmission/Networking Equipments and External Plant. The Course will be conducted in the premises of BSNL.

3.6.1 The students deputed for the training courses as mentioned in para 3.6 above will ensure that the security of BSNL is not hampered.

3.7 The industrial visit is for one day. The students who visit the training will be given a first hand information about various types of Services and Equipments available in BSNL.

3.8 BSNL shall not bear any expenditure for the above industrial visits/inplant training courses.

3.9 No stipend shall be paid by BSNL for the above training.

3.10 The students deputed by KLS IMER for the inplant training shall not claim any right for appointment in BSNL.

3.11 BSNL agrees to conduct regular specialized trianing courses to the students of KLS IMER on payment basis at the rates as per the orders of BSNL Corporate Office and prevailing from time to time.

Authorised Signatory of BSNL along with Seal  
Deputy General Manager (Admin./Pg)  
दू.मंप.का. कार्यालय बेलगाम-1  
O/o. G.M.T. Belgaum-1

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